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justin.marsh@ankura.com

EDUCATION

MBA, Kellogg School of
Management at Northwestern
University

BS, University of Virginia

CERTIFICATIONS

Certified Management
Accountant

AFFILIATIONS

Institute of Management
Accountants

JUSTIN MARSH

Managing Director

Damages & Quantum Analysis; Construction Disputes

Justin Marsh is a Managing Director at Ankura based in Tampa. Justin has over 18 years of consulting experience handling accounting and damages related issues, particularly as it relates to commercial contracts and construction. He has developed and analyzed numerous construction damages claims for both owners and contractors in mediation, arbitration, and trials. His engagements have included investigating increased direct and indirect project costs, breaches and terminations of contracts, delays, lost productivity, acceleration costs, cost categorization review, job site and home office overhead, and cost variance analysis.

Justin's professional experience includes:

- Provided analysis and expert reports defending the owner against more than \$400 million in claims from the contractor related to issues with concrete production for the expansion of the Panama Canal. Work included detailed analysis of concrete quantities used and review of indirect costs claimed.
- Provided analysis and expert reports defending the owner against more than \$250 million in claims from the contractor related to cost overruns on a Cable Stay Bridge over the Panama Canal. Work involved detailed review of direct and indirect costs claimed and preparing a counter-claim for unpaid liquidated damages.
- Assisted in the development of an \$800 million request for equitable adjustment for impacts during the construction of a liquefied natural gas terminal in Texas. Led a team of consultants and contractors to quantify indirect costs incurred due to the impacts.
- Engaged by owner of a bio-mass plant in Hawaii to develop and price over 20 claims totaling over \$20 million against the general contractor and answer \$20 million in counterclaims from the general contractor. Work included detailed comparison of additional scope of contractor hired by the owner to the scope performed by the original contractor.
- Assisted owner in developing a \$10 million claim against multiple contractors for remediation work due to defective concrete installed at condominium towers in south Florida. Analysis

included detailed review of labor work tickets and invoices for the work performed.

- Led a team of contractors and consultants to prepare \$1.3 billion change proposal for a contractor providing logistical support to military bases in Afghanistan. Work included validating the contractor's original estimate and identifying expanded government-directed scope to justify the increased contractor expense.
- Advised Florida's Turnpike Enterprise in a contract management role to work with client personnel to understand the status of the contract with the contractor responsible for the implementation of a new statewide toll collection system. Worked with the project's management team to develop a negotiation strategy in order to remove some of the contractor's scope from the project.
- Engaged by the designer of a 15-billion-gallon water reservoir in Tampa, Florida, to respond to the owner's claim for over \$150 million in damages sustained due to unusual cracking in the lining of the facility. Work included analysis of alternative remediation methods as well as financial analysis of claimed lost profits.
- Worked on team to defend a \$100 million damages claim related to the construction and design defects on a high-end, luxury life care facility in south Florida. Created model assessing the direct cost of repairing and/or remediating the defects, the cost of caring for elderly residents during the repairs, lost maintenance fees due to concessions and lower occupancy, and lost revenues due to lost sales of life care contracts.
- Analyzed a \$20 million claim for damages related to a contractor's claim for additional compensation on a segmental bridge and roadway project in Tampa, Florida. Work included analyses of the contractor's claims and development of issue-specific position papers and rebuttals for presentation to the DRC (Dispute Resolution Committee).
- Analyzed a \$100 million claim for damages related to the collapse of a bridge pier and the owner's allegations of faulty design involving an elevated roadway project in Tampa, Florida. Work included analysis of the owner's claim for construction, testing and design costs, as well as its claims for lost toll revenues due to the delays in completion of the project.